

FIG. 1

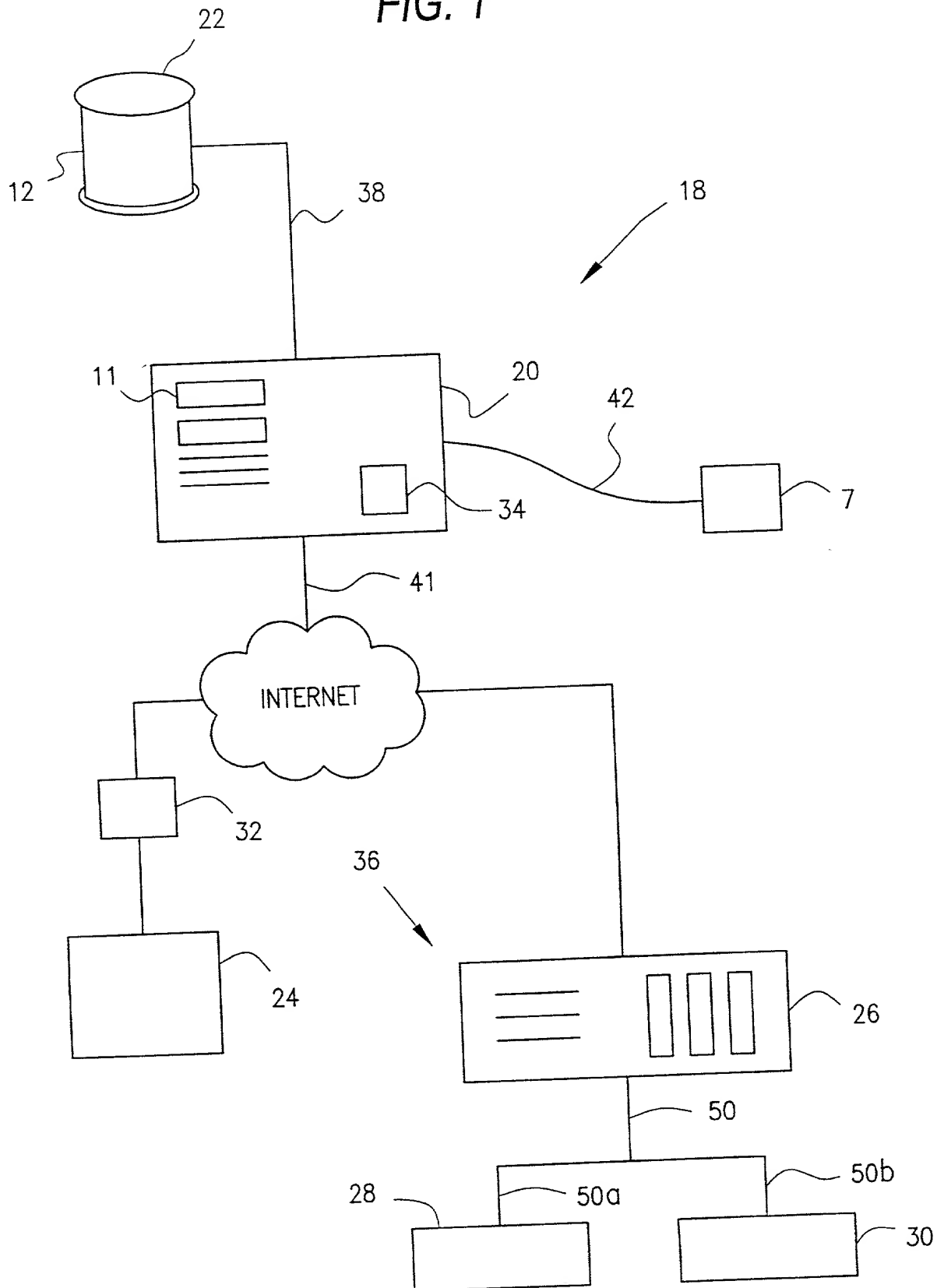
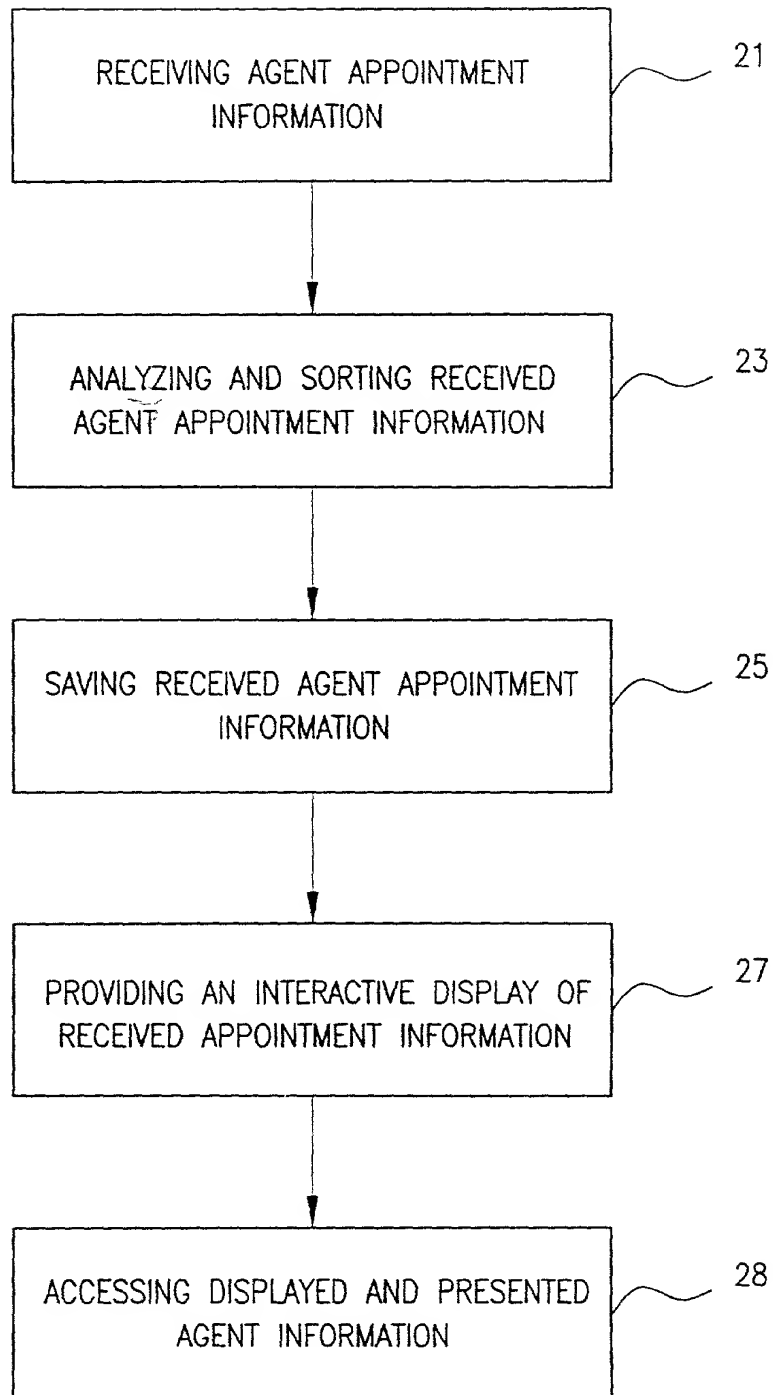


FIG. 2



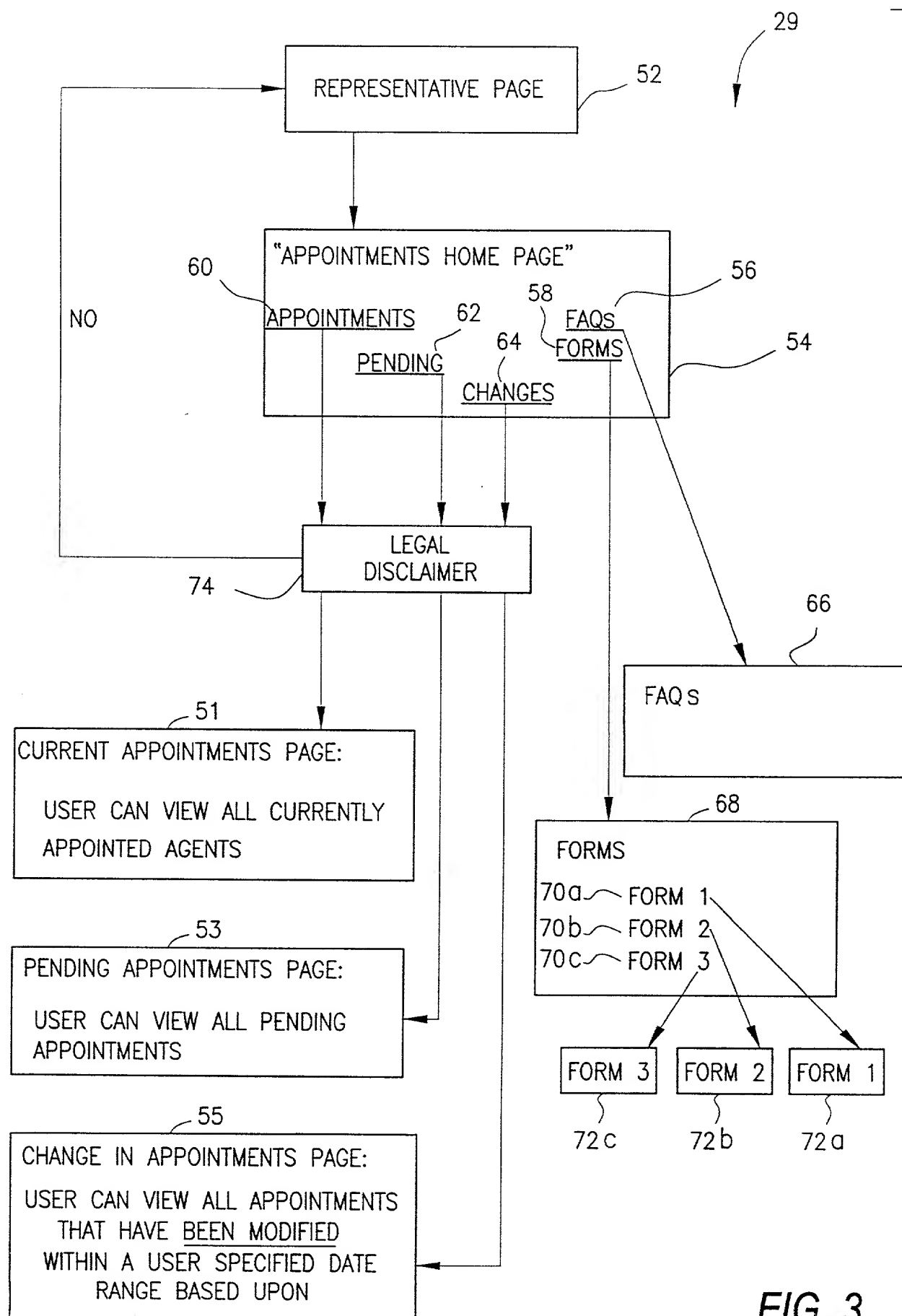


FIG. 3

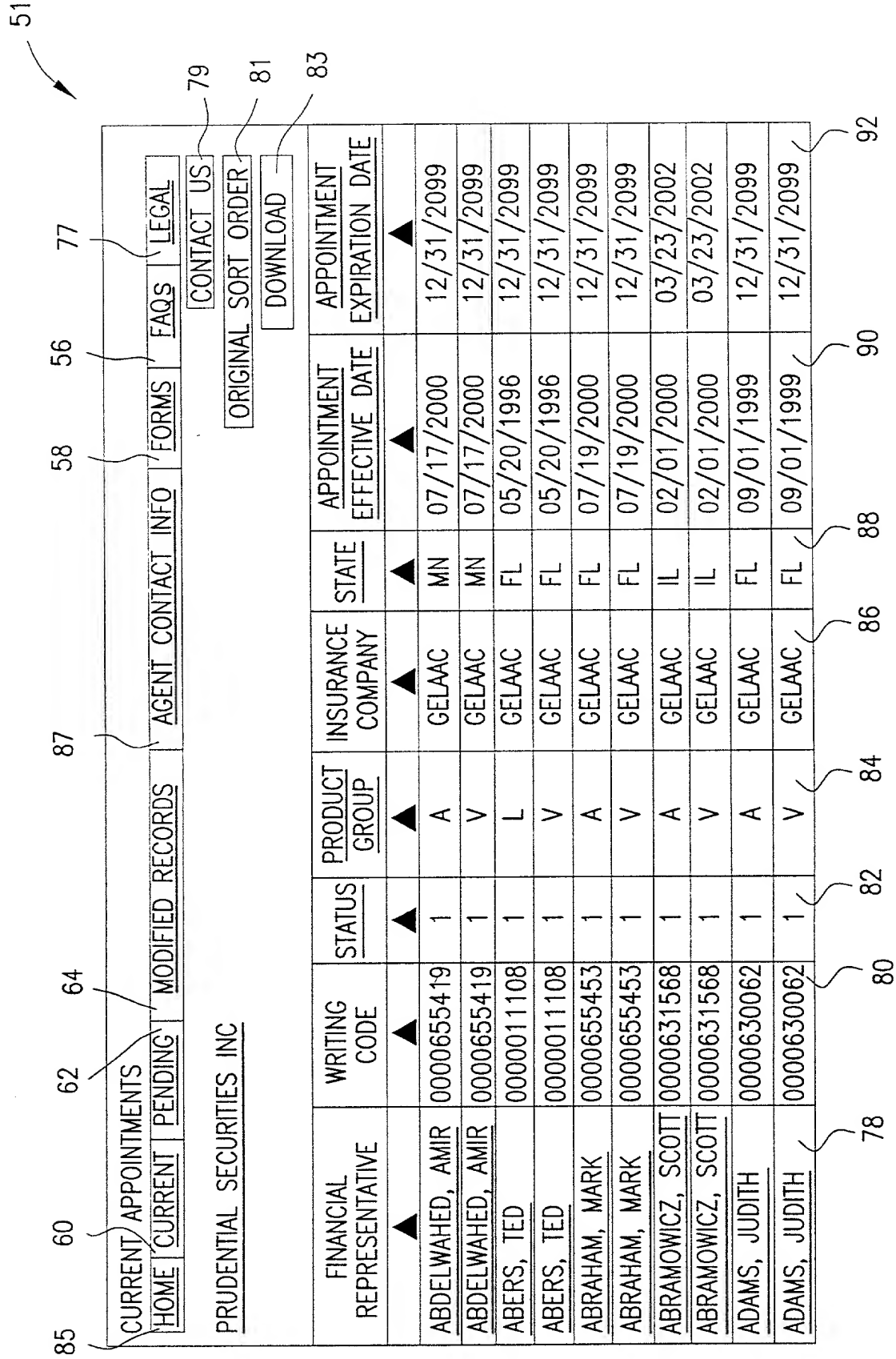


FIG. 4

53

85

60

62

64

67

58

56

77

PENDING APPOINTMENTS

HOME

CURRENT

PENDING

MODIFIED

RECORDS

AGENT

CONTACT

INFO

FORMS

FAQS

LEGAL

PRUDENTIAL SECURITIES INC

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FINANCIAL REPRESENTATIVE	WRITING CODE	STATUS	PRODUCT GROUP	INSURANCE COMPANY	STATE	APPOINTMENT EFFECTIVE DATE
▲	▲	▲	▲	▲	▲	▲
HANSON, HEIDI	0000627391	4	L	GELAAC	MA	03/08/1999
HANSON, HEIDI	0000627391	4	V	GELAAC	MA	03/08/1999
HART, JAMES	0000550773	4	L	GELAAC	MA	07/19/1999
HART, JAMES	0000550773	4	V	GELAAC	MA	07/19/1999
MALO, JOEL	0000633240	4	A	GELAAC	MA	08/31/2000
MALO, JOEL	0000633240	4	V	GELAAC	MA	08/31/2000
HILL, JOHN	0000054384	4	A	GELAAC	OK	08/25/2000
TOMBLIN, ROBERT	0000631563	4	A	GELAAC	WV	02/25/2000
TOMBLIN, ROBERT	0000631563	4	V	GELAAC	WV	02/25/2000
CURRY, THOMAS	0000655387	4	A	GELAAC	KY	07/12/2000

78

80

82

84

86

88

92

FIG. 5

MODIFIED

FINANCIAL REPRESENTATIVE RECORDS

HOME

CURRENT

PENDING

MODIFIED RECORDS

AGENT CONTACT INFO

FORMS

FAQS

LEGAL

CONTACT US

ORIGINAL SORT ORDER

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104

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106

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▲	▲	▲	▲	▲	▲	▲	▲	▲
ANDERSEN, ARLENE	0000009919	1	A	GELAAC	CT	09/25/2000	09/22/2000	12/31/2099
ANDERSEN, ARLENE	0000009919	1	V	GELAAC	CT	09/25/2000	09/22/2000	12/31/2099
ANDERSEN, ARLENE	0000009919	1	A	GELAAC	MA	09/21/2000	07/05/1994	12/31/2099
ANDERSEN, ARLENE	0000009919	1	V	GELAAC	MA	09/21/2000	07/05/1994	12/31/2099
ANDERSEN, ARLENE	0000009919	1	A	GELAAC	NH	09/21/2000	04/20/2000	12/31/2099
ANDERSEN, ARLENE	0000009919	1	V	GELAAC	NH	09/21/2000	04/20/2000	12/31/2099
ANDERSEN, ARLENE	0000009919	1	A	GELAAC	NY	09/21/2000	09/01/2000	12/31/2099
ANDERSEN, ARLENE	0000009919	1	V	GELAAC	NY	09/21/2000	09/01/2000	12/31/2099
ANDERSEN, ARLENE	0000009919	1	L	GELAAC	VA	09/21/2000	07/30/1994	12/31/2099
ANDERSEN, ARLENE	0000009919	1	V	GELAAC	VA	09/21/2000	07/30/1994	12/31/2099

FIG. 6

85

HOME

60

CURRENT

62

PENDING

64

MODIFIED RECORDS

66

AGENT CONTACT INFO

68

FORMS

70

FAQs

72

LEGAL

74

CONTACT US

76

SUBMIT CHANGES

78

DESIRED CHANGES

80

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82

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FIG. 7